

TREASURER / CFO



HIGHLIGHTS OF THE PAST FOUR YEARS



Jeff Mills
*Assistant Treasurer /
Information Technology*



Robin Smith
Assistant Treasurer / Payroll



Kathleen Diaz
Chief Accountant



Nick Perez
Senior Accountant



Claudia Stylc
Payroll Junior Accountant



Chona Tupas-Torres
*Executive Assistant
to the Treasurer / CFO*



HIGHLIGHTS OF THE PAST FOUR YEARS

- Elimination of 5 million in loans from operating balance sheet
- Payroll direct deposit reducing operational costs
- Web based payroll system available 24-7 to employees
- Eliminate charging local church for accounting software



HIGHLIGHTS OF THE PAST FOUR YEARS

- Reduction of insurance premiums with discount for timely payment
- Plan to satisfy capital appropriations to churches dating back to 1995
- Continuing to maintain salary base increases

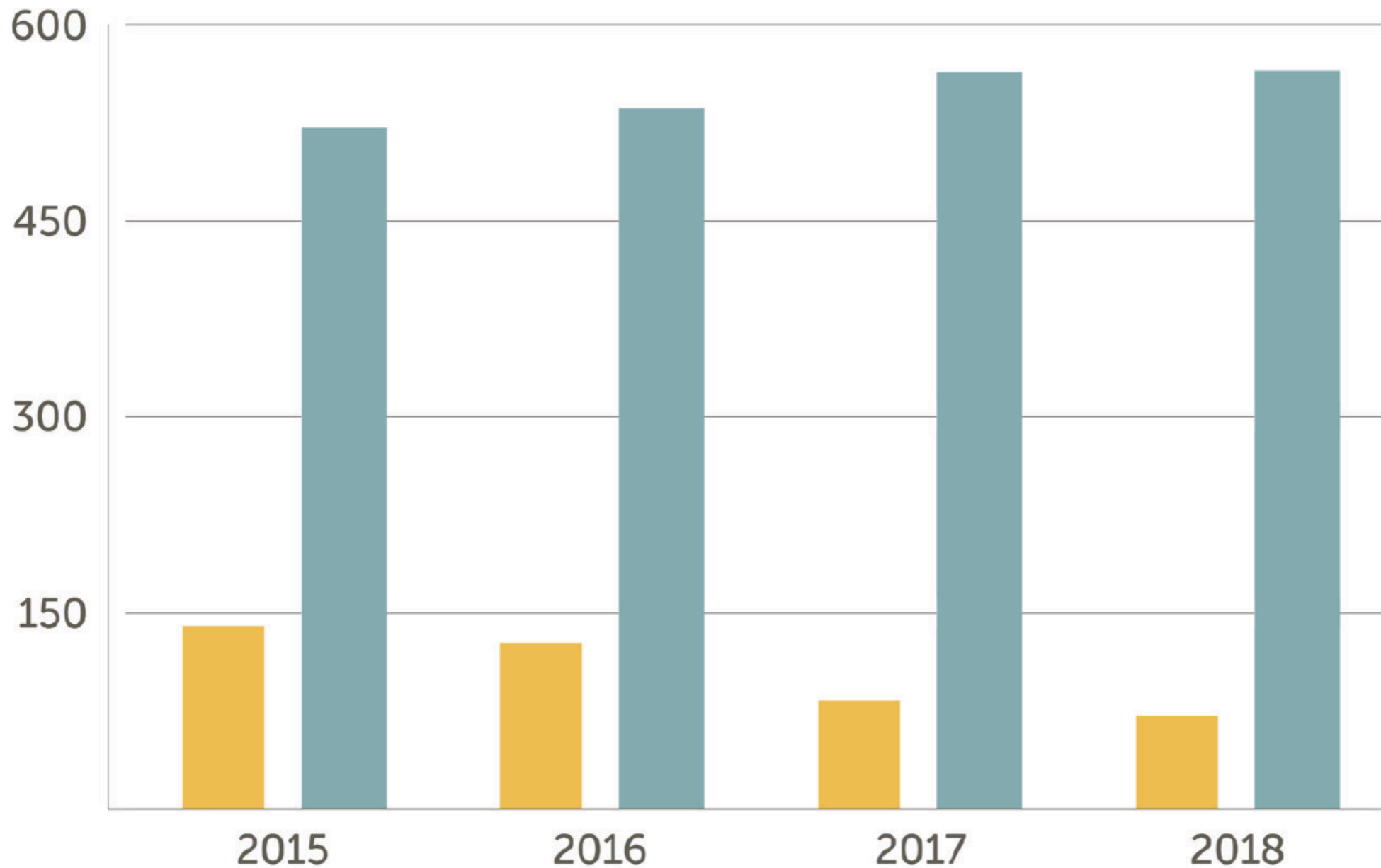


AUDITED FINANCIAL STATEMENTS

- General Conference Auditing Service
- "Unqualified opinion" for each of the four years
- Highest opinion possible



Average Checks and Average Direct Deposits per Payroll



Checks

2015: 140

2016: 127

2017: 83

2018: 71

Direct Deposit

2015: 521

2016: 536

2017: 564

2018: 565



W-2s Issued

2015

2016

2017

2018

873

873

875

843



Gross Tithe Comparision



2.5% Increase

Over the prior 4 years

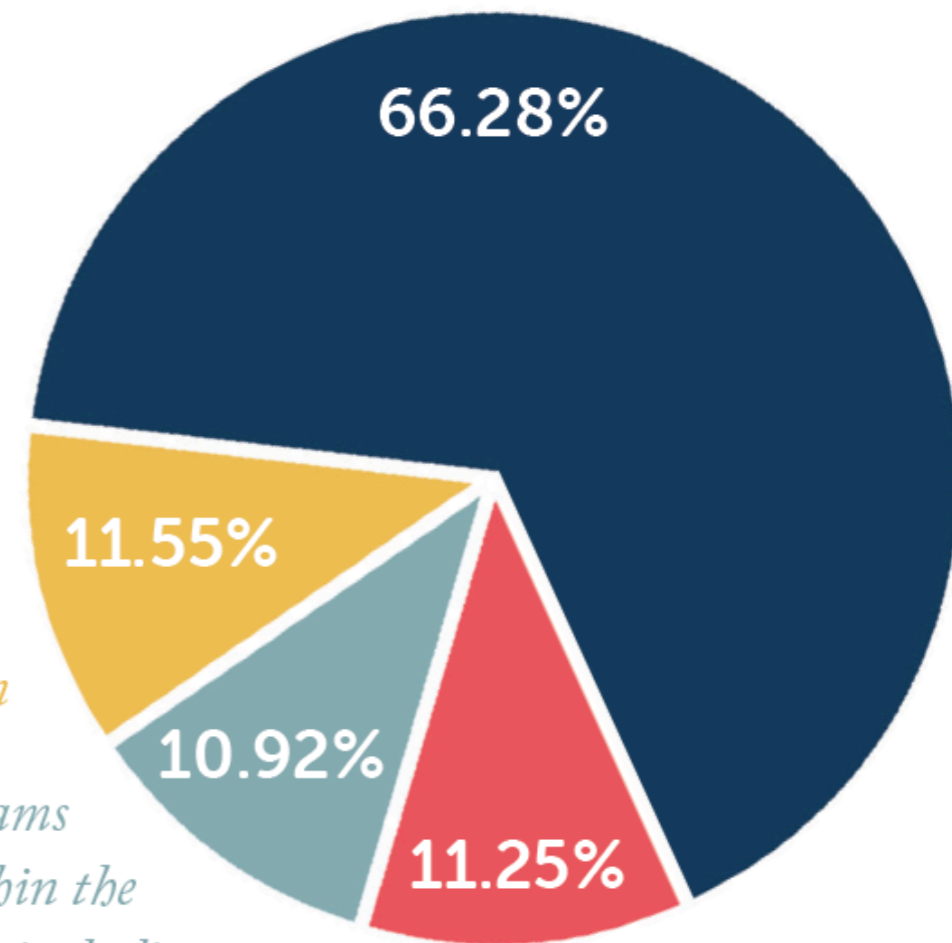
Tithe per Region (2015-2018)

Region	Tithe Amount	% of Total Tithe	% of Total Membership
Asian-Pacific	\$24,093,576	18.63%	15.21%
Greater L.A.	\$18,378,555	14.21%	16.53%
Hispanic	\$34,259,192	26.49%	30.93%
L.A. Metro	\$31,652,544	24.47%	21.59%
West	\$20,943,722	16.19%	15.75%
Totals	\$129,327,589	100%	100%

During the last four years, the Southern California Conference has spent \$1,816,486 in evangelism throughout the five regions.

Use of Gross Tithe and Non-Tithe Funds

The conference received \$131,353,400 in gross tithe from 2015 to 2018. The tithe was distributed according to denominational policy as follows after accounting for tithe and non-tithe funds returned from the higher organizations:



provided to fund the NAD retirement plan

supports programs & mission within the Pacific Union, including subsidies for universities

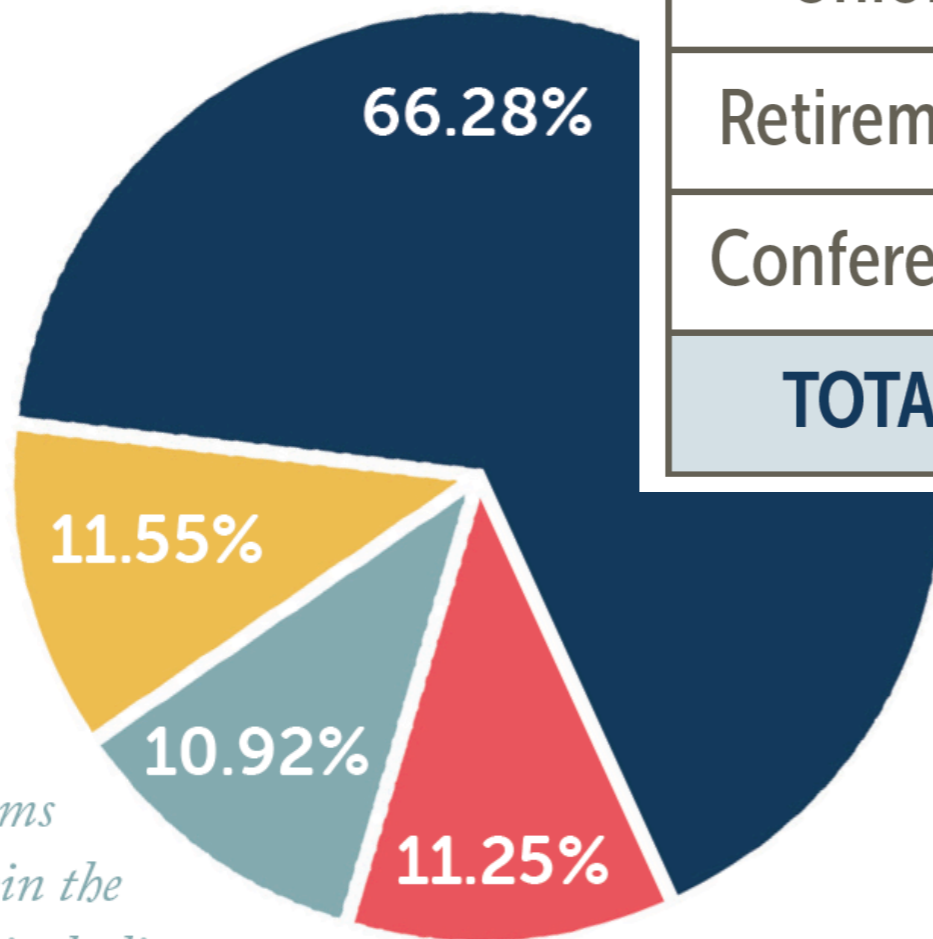
given to fund mission work in

North America & the world church

Use	Amount of Gross Tithe	% of Total
GC / NAD	\$15,167,841	11.55%
Union	\$14,344,765	10.92%
Retirement	\$14,779,509	11.25%
Conference	\$87,061,283	66.28%
TOTAL	131,353,398	100%



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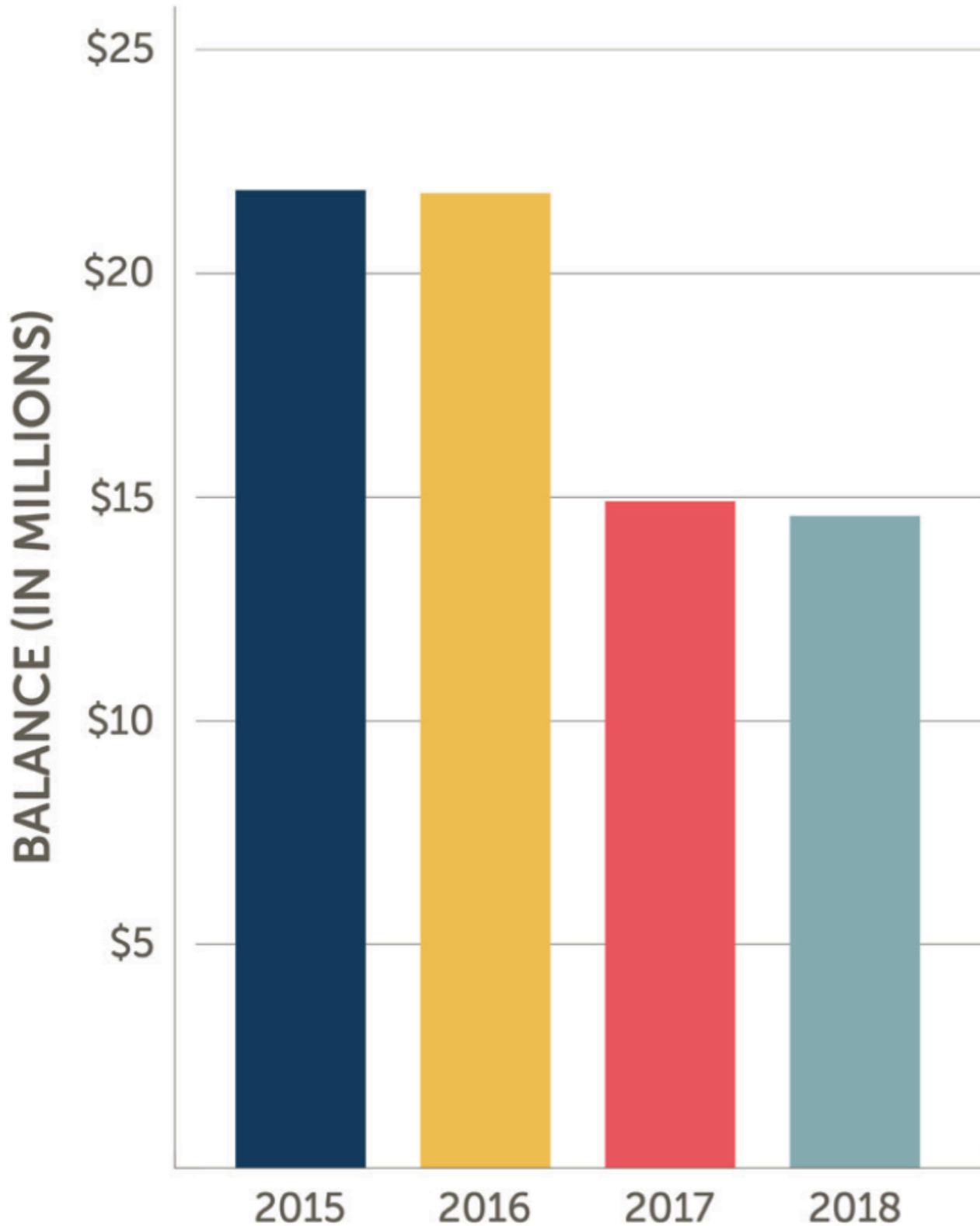
Year	Gross Tithe	Net Tithe	% Change <i>Year over Year</i>
2015	\$32,093,264	\$24,705,272	-1.40%
2016	\$32,833,784	\$25,362,454	2.31%
2017	\$32,098,058	\$24,954,821	-2.24%
2018	\$34,328,294	\$26,818,246	6.95%
Averages	\$32,838,350	\$25,460,198	1.40%
Totals	\$131,353,400	\$101,840,793	



Operating Fund 2015-2018

Income			Expenses		
Net Tithe	\$101,840,793	70.71%	Retirement Plan	\$14,779,509	10.53%
Billing/Fees/Sales/Other	\$36,394,153	25.27%	Ministry Support	\$68,106,573	48.53%
Matured Trusts & Wills	\$3,693,408	2.56%	Education	\$32,388,176	23.08%
Offerings & Donations	\$1,621,257	1.13%	Departments	\$19,271,667	13.73%
Investment Earnings	\$483,536	0.34%	Administration	\$5,790,635	4.13%
Totals	\$144,033,147	100%		\$140,336,560	100%
Net Assets Increase: \$3,696,586.87*					

**The net asset increase includes \$1,291,346 in temporarily donor restricted income. This restriction could be time based or purpose driven and funds can only be used for those purposes. The remainder of the net asset increase has been driven by a combination of factors, mainly increased sales and fees activity, including Camp Cedar Falls, ABC, literature evangelism, youth department and growth in conference-pooled funds to assist with property, medical and liability deductibles. In addition to staff openings that have reduced the demand on expenses until positions are filled.*



SCC Debt

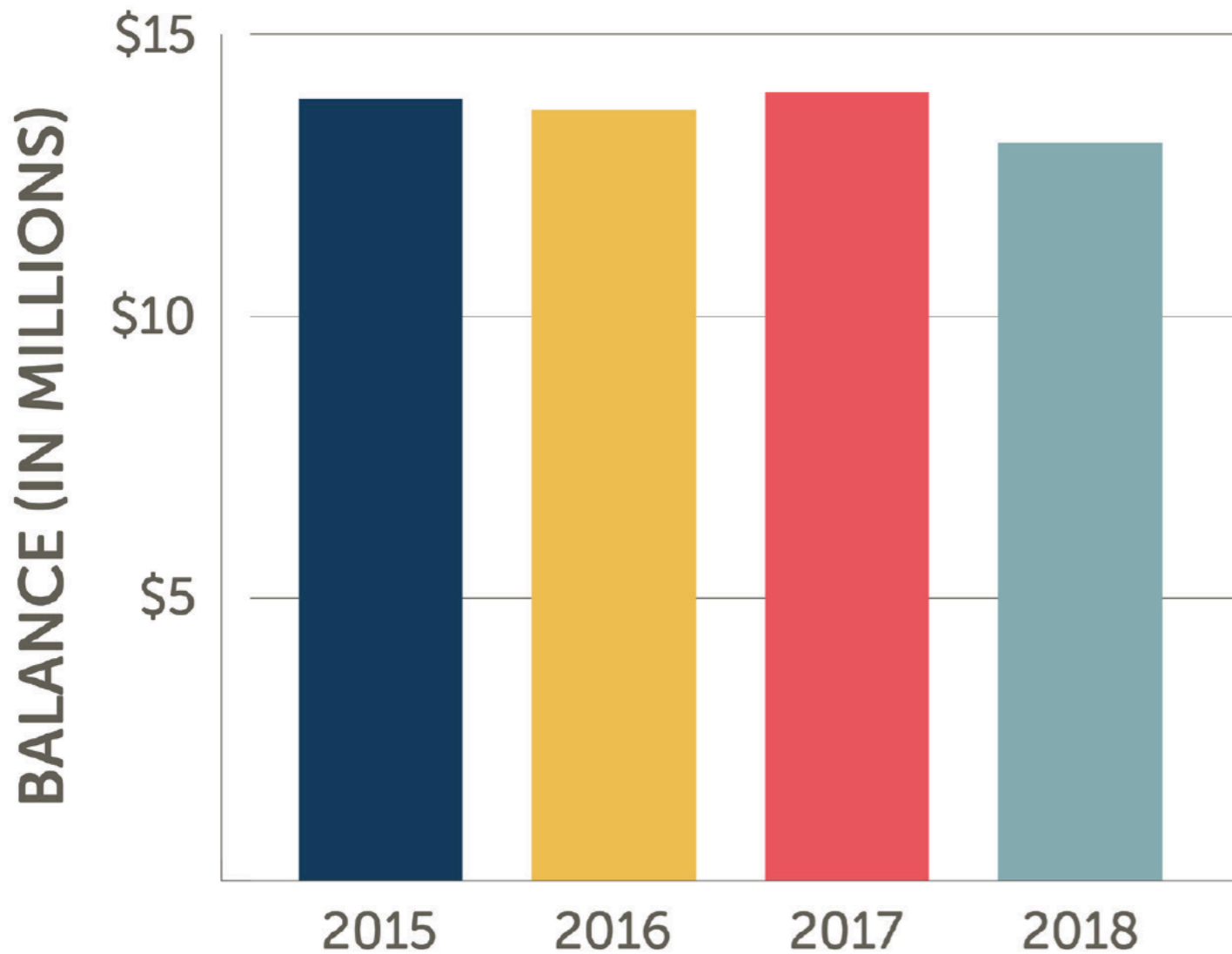
Year	Debt
2015	\$21,869,491
2016	\$21,797,429
2017	\$14,896,251
2018	\$14,571,159*

- \$13,607,434 Newbury Park Development
- \$299,601 Camp Cedar Falls
- \$279,765 ABC Building
- \$274,909 Miramonte SDA
- \$109,450 Xerox Lease





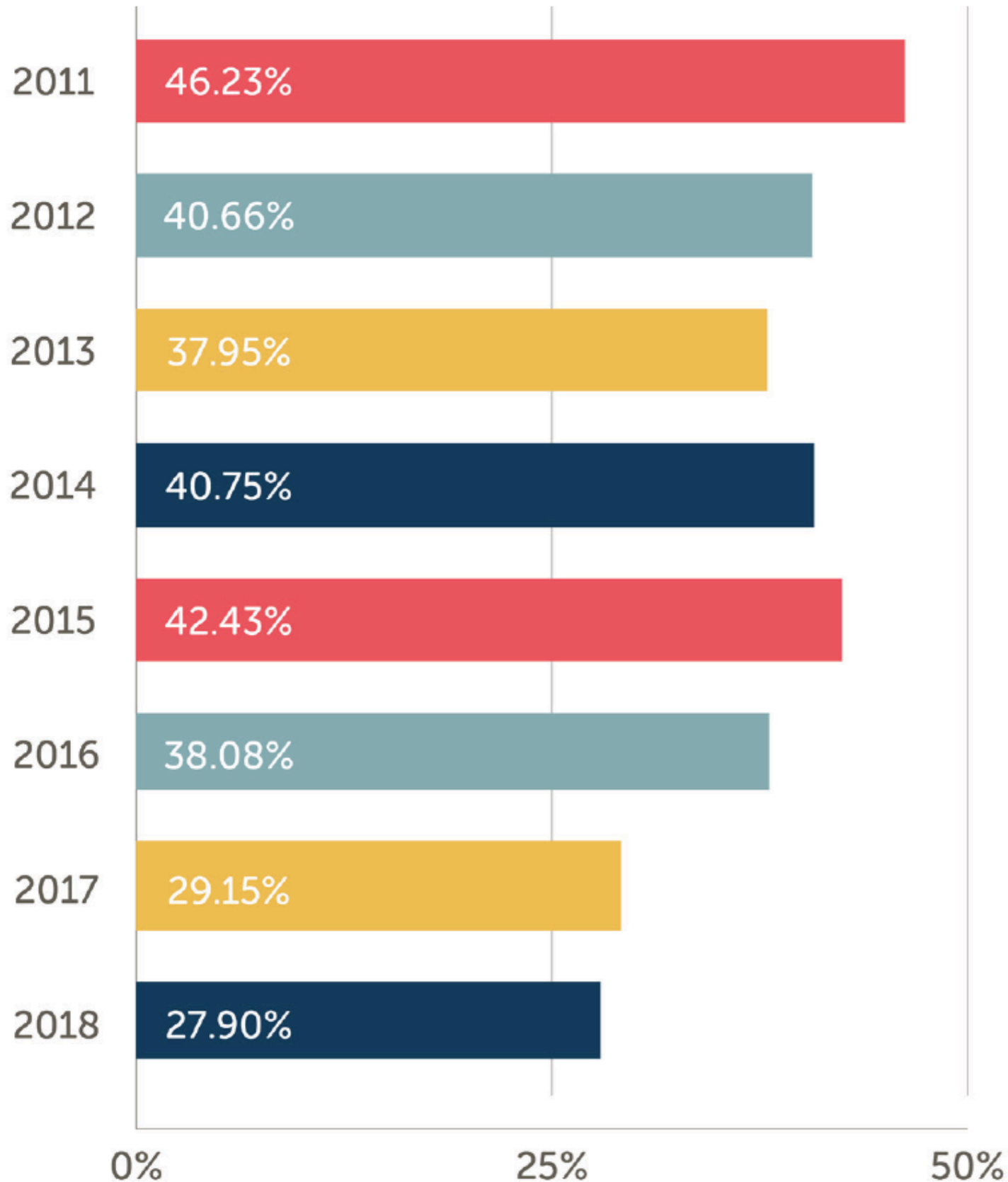
Loan Balances



Loans with PUC by churches and schools

Year	Churches & Schools Balances	Entities
2015	\$13,843,380	55
2016	\$13,662,221	57
2017	\$13,972,974	60
2018	\$13,068,679	52

TREASURER / CFO



WORKING CAPITAL:

- Fund for emergencies between 90 and 120 days

FORMULA:

- 25% of Unrestricted Income
- Donor restricted funds
- Long Term Payables

ACTUAL:

- Assets – Liabilities



GOALS FOR THE FUTURE

- Increase support of ministry budgets for SCC churches and Schools
- Satisfy remaining capital appropriations
- Create better communication channels between churches and schools to process payroll and other needed reports



GOALS FOR THE FUTURE

- Maintain employee pay at NAD wage scale levels
- Decrease use of debt to preserve funds for ministry and projects
- Develop balanced budget and increase reserves for emergencies and special projects



THANK YOU FOR THE OPPORTUNITY TO SERVE

- May the Lord continue to bless the Southern California Conference
- Questions

MONDAY, AUGUST 26



EXALTING
Christ

65th Constituency Session Town Hall